

amazonadvertising

As a dealer, controlling advertising costs is paramount.

What if...

- What if you could only target those who live in your primary market area and exhibit in-market behavior? Would that save you money?
- What if you could serve them with a message about why you should be considered during the last 30 days leading up to their purchase?
- What if you had the ability to see the influence your advertising had on the leads and sales for your dealership?

Wouldn't this be meaningful to your budget?

Data matters when you execute your advertising campaigns. Deterministic (observed behavior) data is superior when targeting in-market buyers compared to probabilistic data, such as Nielsen or comScore, which are based on surveys and models.

Amazon has 1st party data based on their customers that is unmatched in scale

- 85% of adults have logged into Amazon & have an Amazon Unique Identity.
- Amazon has over 223 million US Monthly Unique Visitors in the US
- People provide their location for delivery, giving us high confidence that they live in your zip codes.



Amazon is the #1 parts seller in the world. More than 109 million people have put over 190 million vehicles in the Amazon Garage, which tells us the exact year, make, and model vehicle(s) they currently own!



- The data we harvest from the Amazon
 Garage empowers insights to their
 ownership, shopping, & purchasing behavior
 that in turn identifies in-market consumers.
- Stellantis, and other OEMS, have created OEM Showrooms on Amazon that allow us to target the Amazon shoppers who experience the OEM Showroom.

https://www.amazon.com/adlp/jeepvehicles



 Amazon knows that 63% of the car buyers go through a life experience before purchasing.





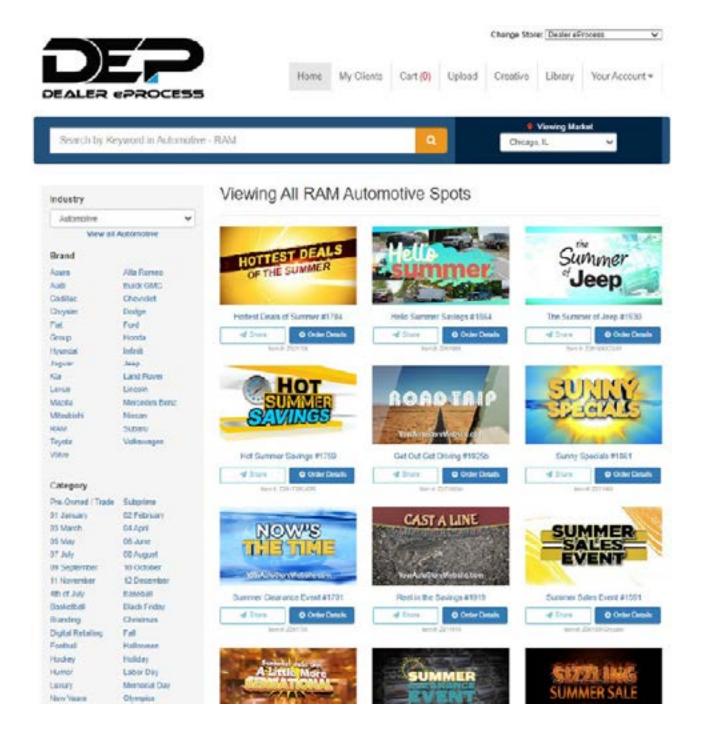
We follow the in-market consumers wherever they go, across whatever platform from Roku, Fire, Apple, whatever. Your campaign will be shown across whatever device, tablet, laptop, or the connected TV in the home that the in-market consumer is using.

Forecasting, Optimizing, Reporting and Attribution

- Our campaigns follow the data, meaning we prescribe the mix of Streaming TV & Audio, Digital Video, and display based on the consumer's use of those channels.
- Ongoing optimization is based on the Amazon Pixel we place on your website at the start of your campaign. The Amazon pixel reports to us anytime an Amazon Unique ID that has seen your commercial visits your website.
- Attribution is unsurpassed with the Amazon Marketing Cloud. The AMC reports to you the media influence, the customer Journey to you on your leads and sales. DEP is the only entity in the AMC other than the OEMS today.



Providing Creative



- Many dealers need help with the creation of their video commercials and display ads. The DEP Spotviewer has over 1800 templates that give us the ability to make highly customized commercials for your store.
- These commercials become yours for the next 24 months to use wherever, and whenever, you please.

Award Winning Streaming Service

• Las Vegas, NV (March 10, 2022) - Brian Pasch, author and industry leader in automotive marketing strategies, online dealer education, marketing analytics, and digital retailing is pleased to announce Dealer eProcess (DEP) as a winner of the 2022 AWA Award in the category of OTT Advertising.



According to Tim Bowles, who leads DEP's Amazon Advertising division, "Dealer eProcess' streaming campaigns are designed to target the in-market car shopper, period. This system is incredibly effective and has been providing dealers top-tier results, even during this period of low inventory and great uncertainty. DEP's unique access to Amazon's industry-leading targeting data is what allows us to provide greater returns for dealers from their advertising budgets. The next step for our revolutionary technology is one that allows us to dive even deeper into the Amazon "walled garden" by accessing the vaunted Amazon Marketing Cloud."



